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Victory Packaging Announces Corrugated Packaging Alliance with HAVI Global Solutions

HOUSTON, TEXAS (August 4, 2014) - Victory Packaging, the leading full-service North American packaging solutions company, today announced a strategic alliance with Chicago-based HAVI Global Solutions, LLC (HGS) covering the corrugated packaging sector.

The strategic alliance with HGS will cover the transfer of Beth Powers, Vice President, Corrugated Packaging Services, and Rick Klare, Vice President, Business Development, and their corrugated team, to Victory Packaging along with multiple strategic accounts. The alliance positions Victory Packaging with a strong foothold to grow in the foodservice market; and enables them to build on the existing customer relationships that the corrugated packaging team has developed across numerous industries.

"The alliance with HAVI Global Solutions significantly increases Victory Packaging's presence in the food service market and affords us an international presence through existing HGS relationships," said Benjamin Samuels, Chief Executive Officer of Victory Packaging.

Dan Musachia, President of HAVI Global Solutions, added: "We are delighted that Victory Packaging will be able to use their extensive infrastructure to help grow the corrugated packaging offer that Beth, Rick and the team provide to a wide range of valued customers. We expect to develop future collaborations that will benefit customers across North America, Mexico and beyond."

About Victory Packaging

Based in Houston, TX, Victory Packaging has more than 65 warehouses and distribution facilities in the United States, Canada and Mexico, and operates in California under the company name of Golden State Container. Nationwide, Victory Packaging is the only national distributor company specialized in solving packaging complexities and finding total cost reductions associated with packaging for its clients. Victory Packaging provides just-in-time delivery and inventory management to a diverse customer base. Its national network includes more than 6 million square feet of warehouse space and approximately 400 delivery vehicles. Victory Packaging is a privately-held limited partnership and employs approximately 1,400 people. For more information about Victory Packaging, please visit www.victorypackaging.com

About HAVI Global Solutions

HAVI Global Solutions, LLC (HGS), is a professional services company dedicated to helping our customers grow smarter by delivering strategic and operational competitive advantage from idea to end-of-life. Leveraging our industry-leading experience, global reach, expert competencies and capabilities in packaging, promotions, analytics, supply chain, sustainability, recycling and waste solutions, we help our customers better manage risk, achieve operational excellence and realize their growth strategies while addressing the most demanding, complex challenges across their business value chain. For more information about HAVI Global Solutions, please visit www.havigs.com

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